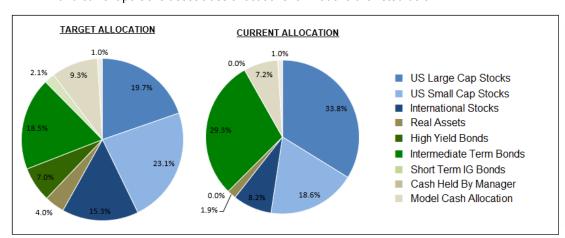


\*General overall portfolio comments refer to the Moderate Growth allocations used in both the Pooled Fund Program and the Unified Managed Account Program. These general comments will be referred to as "Moderate Growth" throughout. Specific references to performance, current allocation, or comparison to indexes are derived from the CWA Model 5 Portfolio in the Pooled Fund Program; these specific comments will be referred to as "Model 5" throughout.

## **PORTFOLIO ANALYSIS**

**Overall Goal.** We construct portfolios to generate a return that <u>maximizes the probability that an investor will meet their retirement goals, as opposed to maximizing their asset base (which interjects significant risk). We believe that a value bias, international exposure and general diversification provide the best avenue to meet this objective. Our portfolios have lower volatility<sup>†</sup>, but can go through periods where they do not keep pace with the U.S. equity markets (the most common benchmark) because of our focus on value, fixed income and international stocks.</u>

The **Moderate Growth Portfolio** is intended to provide a balanced allocation, with a slight overweight to equities over fixed income. The goal is to provide a balance of growth and income with lower volatility than an all-equity portfolio. Our target and current portfolio asset class allocations for Model 5 are listed below.



# ACTUAL VS. TARGET

**Equal Weight** Equities

Under Weight International Exposure

Equal Weight Intermediate and Long-Term Fixed Income

**High Cash Position** 

#### LARGEST EQUITY AND FIXED INCOME POSITIONS

In normal market environments, Moderate Growth has a target allocation of 60% stocks & 40% bonds, with approximately 20% of the portfolio in international equities and fixed income. So, the portfolio is a global one – with a U.S. tilt. By design, the holdings are broadly diversified by location/country, by company size, by credit quality/yield and by maturity/duration. The investment managers have a degree of flexibility which allows them to respond to different market environments, and our equity managers are currently holding a large amount of cash (given current valuations).

† as of 11/30/2020, the 10-year volatility (standard deviation) of Model 5 is 8.3%, versus 13.6% for the S&P 500 Index.



## **PERFORMANCE**

The Moderate Growth portfolios in the Pooled Fund Program and the Unified Managed Account Program have slightly different investments, costs and thus returns. Accordingly, we direct you to your account statement for your individual performance.

In November, Model 5 (net of fees and expenses) market performed ompared to the Global 60/40 Index, outperformed compared to the S&P Moderate Growth Index, and outperformed compared to the U.S. 60/40 Index which posted the following returns:

PERFORMANCE	NOV	COMMENTS
Global 60/40 Benchmark Index <sup>(2)</sup>	8.32%	Equity markets were bolstered by the Presidential election and the follow
U.S. 60/40 Benchmark Index <sup>(3)</sup>	6.96%	on announcement of a COVID vaccine. International markets outperformed U.S. markets during November. Bond yields also fell during
S&P Moderate Growth Index <sup>(4)</sup>	6.36%	the month.

- (1) "Market Perform" means within a range of +10 bps to -10 bps of the applicable index for the month (or +/- 8 bps per month for YTD performance); "Outperform" means more than +10 bps for the month (or more than +8 bps per month for YTD performance); "Underperform" means more than -10 bps for the month (or more than -8 bps per month for YTD performance). Please note performance comparison comments are based upon Model 5 Pooled Fund Program data. There are inherent limitations in the use of model performance please read the Model Disclosure found on page 6. Investors should consult their individual custodial statement for actual performance of individual portfolios. Actual performance comparisons may differ from model comparisons.
- (2) Global 60/40 Benchmark is 60% MSCI ACWI Index & 40% Barclays Global Aggregate Bond Index.
- (3) US 60/40 Benchmark is 60% S&P 500 Index & 40% Barclays U.S. Aggregate Bond Index.
- (4) S&P Moderate Growth Index is 50% S&P Target Risk Moderate Index & 50% S&P Target Risk Growth Index.

## **MARKET PERFORMANCE**

# **Equities**

PERFORMANCE	NOV	MULTIPLE	COMMENTS
U.S. Equities <sup>(5)</sup>	12.16%	32.3X	The broad market was sharply higher during the month, with small caps leading.
International Developed <sup>(6)</sup>	15.51%	42.6X	International developed equities outperformed U.S. equities during November.
Emerging Markets <sup>(7)</sup>	9.25%	22.5X	Emerging market equities were up during the month but underperformed U.S. and International Developed equities.

- (5) U.S. Equities are represented by the Russell 3000 Index.
- (6) International Developed is the MSCI EAFE Index.
- (7) Emerging Markets is the MSCI EM Index.



## **Fixed Income**

PERFORMANCE	NOV	SPREAD OVER UST 10 YEAR	COMMENTS
U.S. Treasuries (Medium Duration) <sup>(8)</sup>	0.27%	-	The 10-year yield was volatile but finished roughly flat during November.
U.S. Treasuries (Longer Duration) <sup>(9)</sup>	1.27%	0.69%	Long term Treasury yields moved lower during the month.
Global Fixed Income <sup>(10)</sup>	1.82%	0.00%	Global bonds were in positive territory during the month and spreads are still flat with the U.S.
Emerging Fixed Income <sup>(11)</sup>	3.68%	2.86%	Emerging market bonds outperformed during the month and spreads tightened.
High Yield <sup>(12)</sup>	3.96%	3.71%	High Yield bonds moved higher during the month and spreads tightened.

- (8) U.S. Treasuries (7-10 Years), represented by the Barclays U.S.T 7-10 Yr Total Return Index
- (9) U.S. Treasuries (20+ Years), represented by the Barclays U.S.T 20+ Yr Total Return Index
- (10) Barclays Global Aggregate Bond Index.
- (11) Barclays Emerging Markets EMEA Total Return
- (12) Barclays U.S. Corporate High Yield Index.

**Commodities and Real Assets**. The Model 5 portfolios do not have significant exposure to commodities, except indirectly. However, commodities and real assets (real estate) provide a good sense of global demand (in the case of industrial commodities) or fear (gold).

PERFORMANCE	NOV	TREND	COMMENTS
Energy <sup>(13)</sup>	20.78%	-	Oil had its best month of the year. If there is follow through to the upside in December, oil could be back in an uptrend.
Real Estate <sup>(14)</sup>	8.24%	-	Real estate popped higher during the month.
Industrial Metals(15)	11.07%	-	Industrial metals had a good rebound month.
Gold <sup>(16)</sup>	-5.41%	DOWN	Gold fell during the month and has been exerting weakness.

- (13) S&P GSCI Energy Total Return Index.(14) Dow Jones U.S. Real Estate Index.
- (15) S&P GSCI Industrial Metals Total Return Index.
- (16) SPDR Gold Shares (GLD).



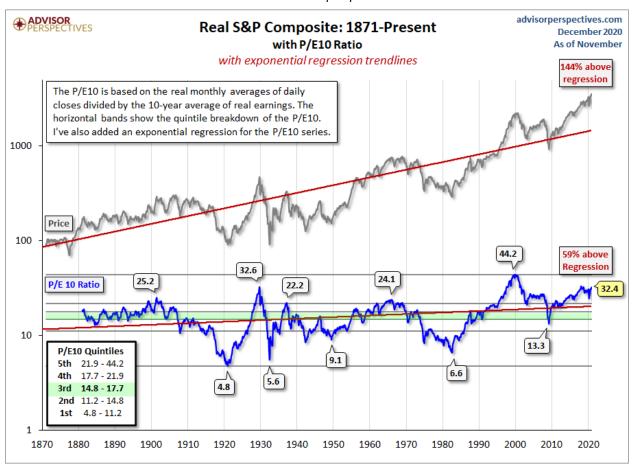
#### **Market Comments**

November was one of the strongest months in recent memory for equities. The market yawned at a surge in COVID-19 cases in the U.S., and instead rocketed higher post-election and after the announcement of a series of promising vaccines that the U.S. could potentially begin distributing wide in late 2021.

The election proved to be a release valve for the market – the market began moving higher the morning of the election and never looked back. This leads us to conclude that the market was more interested in shedding the uncertainty and fear that was palpable in the market than it was the result. Markets do not like uncertainty and getting over that hump removed a great deal of it.

The announcement of a vaccine was a further catalyst for the market, as it allowed markets to surge on the hopes of a return to normalcy sometime next year. Light at the end of the tunnel was all the market needed. We would expect markets to remain volatile around the vaccine news cycle in months ahead. As we learn more about timing, efficacy, etc., the market will likely respond with volatility if there is a hiccup or move higher if the news is positive.

Source: www.advisorperspectives.com





With the election out of the way and a vaccine on the horizon, hopes for a normalized marketplace will begin to pick up. As we survey the landscape, we see a market that has momentum to the upside but also back in expensive territory again based on fundamentals. The Shiller P/E is now at is third highest reading of all time. The two prior are right before the Great Depression and right before the Inernet Bubble popped in 2000.

These are not good comparisons, but they are also not reasons to shy away from the markets. Markets can remain in expesive territory for long periods of time. Also, there is potential for earnings to catch up and lower valuations by increasing the denominator. These valuations are, however, a reminder to keep risk management in place and to invest with prudence, because investing in high valuation stocks at these elevated levels, historically, does not end well.

#### **Further Reading**

1) The Dollar Could Keep Weakening as Vaccines Roll Out. What That Means for Stocks. Barron's, December 2, 2020

This article outlines why the Dollar may remain under pressure and what that means for parts of the market and for the structure of the market.

https://www.barrons.com/articles/dollar-could-keep-weakening-as-vaccines-roll-out-what-that-means-for-stocks-51606857197?mod=hp LEAD 1 B 2

For questions, or to request additional information, please contact your CWA Financial Planner

#### **DISCLOSURES**

#### PAST PERFORMANCE IS NOT AN INDICATOR OF FUTURE MARKET RETURNS.

Cain Watters is a Registered Investment Advisor. Request Form ADV Part 2A for a complete description of Cain Watters Advisors' investment advisory services. Diversification does not ensure a profit and may not protect against loss in declining markets. No inference should be drawn that managed accounts will be profitable in the future or that the Manager will be able to achieve its objectives. Investing involves risk and the possibility of loss, including a permanent loss of principal.

Asset allocation and diversification do not assure or guarantee better performance and cannot eliminate the risk of investment losses. All investments and strategies have the potential for profit or loss. Different types of investments involve higher and lower levels of risk. Historical performance returns for investment indexes and/or categories, usually do not deduct transaction and/or custodial charges or an advisory fee, which would decrease historical performance results. There are no assurances that a portfolio will match or exceed any specific benchmark.

This commentary contains the opinions of the CWA Investment Committee at the time of publication and is subject to change. Market and economic factors can change rapidly, producing materially different results. This update is intended for clients currently invested in CWA Recommended Investment Programs. This is not intended to be personalized investment advice. This does not take into account a particular investor's financial objectives or risk tolerances. Any specific mention of securities is for informational purposes only and is not intended as a recommendation or solicitation to purchase.

CWA Model 5 Moderate Growth Pooled Fund Program: The target allocation and portfolio data used throughout this presentation is for the CWA Model 5 recommended for participants in the Pooled Fund Program. This Model is the most common recommendation and is





used here to illustrate the CWA methodology. Other CWA Recommended Investment Program models will vary in asset allocation and underlying manager and/or security selection. Clients should discuss these models and programs with their planner prior to selection.

\*\*The CAPE ratio is a valuation measure that uses real earnings per share (EPS) over a 10-year period to smooth out fluctuations in corporate profits that occur over different periods of a business cycle. The ratio is generally applied to broad equity indices to assess whether the market is undervalued or overvalued. While the CAPE ratio is a popular and widely-followed measure, several leading industry practitioners have called into question its utility as a predictor of future stock market returns. The CAPE ratio, an acronym for Cyclically Adjusted P/E (i.e. Price-Earnings) ratio, was popularized by Yale University professor Robert Shiller. It is also known as the Shiller P/E ratio.

+Statements relating to Value outperforming Growth are based upon the data of the Fama-French 3-Factor Model. A pioneering study by renowned academics, Eugene Fama and Ken French, suggesting that three risk factors: market (beta), size (market capitalization) and price (book/market value) dimensions explain 96% of historical equity performance.

Model Performance Disclosure: Model performance is NOT an indicator of future or actual results. Performance does not represent the returns that any individual investor actually received. Cain Watters Investors may incur a loss. Cain Watters Models contain allocations to several different common pooled trust funds. Each individual pooled trust fund has a defined investment strategy; usually designed around a specific asset class. Investment managers and their respective strategies are chosen to meet each of the pooled funds' objectives. Investors in the models pay a monthly asset based trust fee, based on their average investment balance during the month. Model performance is calculated using the reported net asset value of each individual pooled fund. Performance for the individual funds is then weighted according to the model target allocation. Model performance includes the reinvestment of dividends and interest. The annual trust fee of 0.65% is subtracted from gross returns on a pro-rated basis of 0.0541% per month; and includes trust fees and investment advisory fees. For time periods prior to July 1, 2016 an annual trust fee of 1.05% or 0.0875% per month was used. Model performance has inherent limitations in that it does not reflect the effects of significant cash flows, or take into account actual client asset allocation that may differ materially from the target allocation due to rebalancing policies and changes in market values. This model performance information is provided for illustrative purposes only. Cain Watters Model investors may experience materially different returns

Use of Comparison Benchmark or Index: Indexes cannot be invested in directly. Index performance and statistics are provided for illustrative or comparison purposes and are chosen as commonly accepted representations of the performance of a particular segment of the market.