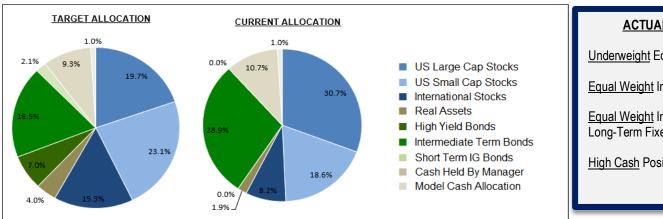


\*General overall portfolio comments refer to the Moderate Growth allocations used in both the Pooled Fund Program and the Unified Managed Account Program. These general comments will be referred to as "Moderate Growth" throughout. Specific references to performance, current allocation, or comparison to indexes are derived from the CWA Model 5 Portfolio in the Pooled Fund Program; these specific comments will be referred to as "Model 5" throughout.

## **PORTFOLIO ANALYSIS**

**Overall Goal.** We construct portfolios to generate a return that maximizes the probability that an investor will meet their retirement goals, as opposed to maximizing their asset base (which interjects significant risk). We believe that a value bias, international exposure and general diversification provide the best avenue to meet this objective. Our portfolios have lower volatility<sup>†</sup>, but can go through periods where they do not keep pace with the U.S. equity markets (the most common benchmark) because of our focus on value, fixed income and international stocks.

The **Moderate Growth Portfolio** is intended to provide a balanced allocation, with a slight overweight to equities over fixed income. The goal is to provide a balance of growth and income with lower volatility than an all-equity portfolio. Our target and current portfolio asset class allocations for Model 5 are listed below.



## **ACTUAL VS. TARGET**

**Underweight** Equities

Equal Weight International Exposure

Equal Weight Intermediate and Long-Term Fixed Income

**High Cash Position** 

### LARGEST EQUITY AND FIXED INCOME POSITIONS

In normal market environments, Moderate Growth has a target allocation of 60% stocks & 40% bonds, with approximately 20% of the portfolio in international equities and fixed income. So, the portfolio is a global one – with a U.S. tilt. By design, the holdings are broadly diversified by location/country, by company size, by credit quality/yield and by maturity/duration. The investment managers have a degree of flexibility which allows them to respond to different market environments, and our equity managers are currently holding a large amount of cash (given current valuations).

† as of 07/31/2020, the 10-year volatility (standard deviation) of Model 5 is 7.9%, versus 13.3% for the S&P 500 Index.



## **PERFORMANCE**

The Moderate Growth portfolios in the Pooled Fund Program and the Unified Managed Account Program have slightly different investments, costs and thus returns. Accordingly, we direct you to your account statement for your individual performance.

In July, Model 5 (net of fees and expenses) underperformed compared to the Global 60/40 Index, outperformed compared to the S&P Moderate Growth Index, and underperformed compared to the U.S. 60/40 Index which posted the following returns:

PERFORMANCE	JULY	COMMENTS
Global 60/40 Benchmark Index <sup>(2)</sup>	4.40%	Domestic and International equities were both up over 5% in the month
US 60/40 Benchmark Index <sup>(3)</sup>	3.98% domestic bonds were up 1.5%. July was a good month for all	July. International bonds were up over 3% during the month, while domestic bonds were up 1.5%. July was a good month for all risk assets and was not marred by the volatility markets had experienced in previous
S&P Moderate Growth Index <sup>(4)</sup>	3.27%	months.

- (1) "Market Perform" means within a range of +10 bps to -10 bps of the applicable index for the month (or +/- 8 bps per month for YTD performance); "Outperform" means more than +10 bps for the month (or more than +8 bps per month for YTD performance): "Underperform" means more than -10 bps for the month (or more than -8 bps per month for YTD performance). Please note performance comparison comments are based upon Model 5 Pooled Fund Program data. There are inherent limitations in the use of model performance please read the Model Disclosure found on page 6. Investors should consult their individual custodial statement for actual performance of individual portfolios. Actual performance comparisons may differ from model comparisons.
- (2) Global 60/40 Benchmark is 60% MSCI ACWI Index & 40% Barclays Global Aggregate Bond Index.
- (3) US 60/40 Benchmark is 60% S&P 500 Index & 40% Barclays U.S. Aggregate Bond Index.
- (4) S&P Moderate Growth Index is 50% S&P Target Risk Moderate Index & 50% S&P Target Risk Growth Index.

## **MARKET PERFORMANCE**

# **Equities**

PERFORMANCE	JULY	MULTIPLE	COMMENTS
U.S. Equities <sup>(5)</sup>	5.68%	28.3X	U.S. Equities moved strongly higher during the month after the Fed renewed comments that they will continue to support the markets while economic data is weak.
International Developed <sup>(6)</sup>	2.36%	28.6X	International equities underperformed domestic equities during the month.
Emerging Markets <sup>(7)</sup>	9.01%	18.5X	Emerging market equities moved significantly higher during the month. A weaker U.S. Dollar is benefitting emerging markets.

- (5) U.S. Equities are represented by the Russell 3000 Index.
- (6) International Developed is the MSCI EAFE Index.
- (7) Emerging Markets is the MSCI EM Index.



# **Fixed Income**

PERFORMANCE	JULY	SPREAD OVER UST 10 YEAR	COMMENTS
U.S. Treasuries (Medium Duration) <sup>(8)</sup>	0.87%	-	The 10-Year yield moved lower during the month.
U.S. Treasuries (Longer Duration) <sup>(9)</sup>	4.42%	0.62%	Long-term Treasury yields moved lower during the month and spreads tightened.
Global Fixed Income <sup>(10)</sup>	3.19%	0.29%	Global bonds rallied strongly during the month.
Emerging Fixed Income <sup>(11)</sup>	4.69%	3.64%	Emerging market risk moved higher across the board during the month as a weak U.S. Dollar is spurring risk taking overseas.
High Yield <sup>(12)</sup>	3.61%	4.69%	High Yield bonds had a strong month and yields tightened modestly.

- (8) U.S. Treasuries (7-10 Years), represented by the Barclays U.S.T 7-10 Yr Total Return Index
- (9) U.S. Treasuries (20+ Years), represented by the Barclays U.S.T 20+ Yr Total Return Index
- (10) Barclays Global Aggregate Bond Index.
- (11) Barclays Emerging Markets EMEA Total Return
- (12) Barclays U.S. Corporate High Yield Index.

**Commodities and Real Assets**. The Model 5 portfolios do not have significant exposure to commodities, except indirectly. However, commodities and real assets (real estate) provide a good sense of global demand (in the case of industrial commodities) or fear (gold).

PERFORMANCE	JULY	TREND	COMMENTS
Energy <sup>(13)</sup>	2.63%	-	Oil rebounded during the month. A weak dollar is currently helping prices.
Real Estate <sup>(14)</sup>	4.19%	UP	Real estate bounced strongly during the month and is back in an uptrend.
Industrial Metals <sup>(15)</sup>	6.75%	-	Industrial metals increased sharply during the month.
Gold <sup>(16)</sup>	10.79%	UP	Gold had a massive month and is benefitting from a weaker dollar and overall sentiment that has begun to turn towards fears of currency debasement.

- (13) S&P GSCI Energy Total Return Index.
- (14) Dow Jones U.S. Real Estate Index.
- (15) S&P GSCI Industrial Metals Total Return Index.
- (16) SPDR Gold Shares (GLD).



## **Market Comments**

The stock market continues to push higher despite several warning signs—market breadth being at the top of the list.

Market breadth has begun to taper in recent weeks. One easy way to see it is to look at the Advance Decline line, which is the number of stocks moving higher versus the number of stocks moving lower. Over the past several years, this has been one of the best indicators of market directionality. In late July, the market surged higher, yet the advance decline line flattened out, which suggests that the market was moving higher yet less stocks were responsible for the move.



Another market breadth red flag is the dominance of only a handful of companies. The Russell 3000 Index provides a pretty good indicator of the entire stock market as a whole, with a current market cap of just of \$35 Trillion. Facebook, Apple, Amazon, Google and Microsoft currently make up an astounding 21% of the market capitalization of the Russell 3000 Index. While all of these companies sport massive profits and revenue growth, the notion of five companies making up over one-fifth of the overall market capitalization harkens back to late 1999 and early 2000. While this appears to be a trend that will last a while longer, the idea that we can rely on five companies to drag the entire market along indefinitely seems rather farfetched.

As we move forward into the fall it will remain important to do so with eyes wide open. Recent market activity has leaned towards wanting to lull the investment public to sleep once again, yet we find ourselves in an environment where uncertainty is at a near record high and risk remains highly elevated.



### **Further Reading**

## 1) China Matters More Than Ever, Guggenheim Investments, July 29, 2020

Tensions with China were center stage in the markets before COVID took over. Scott Minerd, CIO of Guggenheim, outlines his concerns with the current state of US/China relations and how the outcome will shape the markets in years to come.

https://www.guggenheiminvestments.com/perspectives/global-cio-outlook/china-matters-more-than-ever

For questions, or to request additional information, please contact your CWA Financial Planner

#### **DISCLOSURES**

#### PAST PERFORMANCE IS NOT AN INDICATOR OF FUTURE MARKET RETURNS.

Cain Watters is a Registered Investment Advisor. Request Form ADV Part 2A for a complete description of Cain Watters Advisors' investment advisory services. Diversification does not ensure a profit and may not protect against loss in declining markets. No inference should be drawn that managed accounts will be profitable in the future or that the Manager will be able to achieve its objectives. Investing involves risk and the possibility of loss, including a permanent loss of principal.

Asset allocation and diversification do not assure or guarantee better performance and cannot eliminate the risk of investment losses. All investments and strategies have the potential for profit or loss. Different types of investments involve higher and lower levels of risk. Historical performance returns for investment indexes and/or categories, usually do not deduct transaction and/or custodial charges or an advisory fee, which would decrease historical performance results. There are no assurances that a portfolio will match or exceed any specific benchmark.

This commentary contains the opinions of the CWA Investment Committee at the time of publication and is subject to change. Market and economic factors can change rapidly, producing materially different results. This update is intended for clients currently invested in CWA Recommended Investment Programs. This is not intended to be personalized investment advice. This does not take into account a particular investor's financial objectives or risk tolerances. Any specific mention of securities is for informational purposes only and is not intended as a recommendation or solicitation to purchase.

CWA Model 5 Moderate Growth Pooled Fund Program: The target allocation and portfolio data used throughout this presentation is for the CWA Model 5 recommended for participants in the Pooled Fund Program. This Model is the most common recommendation and is used here to illustrate the CWA methodology. Other CWA Recommended Investment Program models will vary in asset allocation and underlying manager and/or security selection. Clients should discuss these models and programs with their planner prior to se lection.

\*\*The CAPE ratio is a valuation measure that uses real earnings per share (EPS) over a 10-year period to smooth out fluctuations in corporate profits that occur over different periods of a business cycle. The ratio is generally applied to broad equity indices to assess whether the market is undervalued or overvalued. While the CAPE ratio is a popular and widely-followed measure, several leading industry practitioners have called into question its utility as a predictor of future stock market returns. The CAPE ratio, an acronym for Cyclically Adjusted P/E (i.e. Price-Earnings) ratio, was popularized by Yale University professor Robert Shiller. It is also known as the Shiller P/E ratio.

+Statements relating to Value outperforming Growth are based upon the data of the Fama-French 3-Factor Model. A pioneering study by renowned academics, Eugene Fama and Ken French, suggesting that three risk factors: market (beta), size (market capitalization) and price (book/market value) dimensions explain 96% of historical equity performance.

Model Performance Disclosure: Model performance is NOT an indicator of future or actual results. Performance does not represent the returns that any individual investor actually received. Cain Watters Investors may incur a loss. Cain Watters Models





contain allocations to several different common pooled trust funds. Each individual pooled trust fund has a defined investment strategy; usually designed around a specific asset class. Investment managers and their respective strategies are chosen to meet each of the pooled funds' objectives. Investors in the models pay a monthly asset based trust fee, based on their average investment balance during the month. Model performance is calculated using the reported net asset value of each individual pooled fund. Performance for the individual funds is then weighted according to the model target allocation. Model performance includes the reinvestment of dividends and interest. The annual trust fee of 0.65% is subtracted from gross returns on a pro-rated basis of 0.0541% per month; and includes trust fees and investment advisory fees. For time periods prior to July 1, 2016 an annual trust fee of 1.05% or 0.0875% per month was used. Model performance has inherent limitations in that it does not reflect the effects of significant cash flows, or take into account actual client asset allocation that may differ materially from the target allocation due to rebalancing policies and changes in market values. This model performance information is provided for illustrative purposes only. Cain Watters Model investors may experience materially different returns.

Use of Comparison Benchmark or Index: Indexes cannot be invested in directly. Index performance and statistics are provided for illustrative or comparison purposes and are chosen as commonly accepted representations of the performance of a particular segment of the market.